

Grantee Program Incentives

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Better Buildings Neighborhood Program partners offer a variety of incentives that have helped spur energy upgrades in their neighborhoods. This document is a compilation of those incentives offered by partners around the country. To add additional incentives to this compilation, please send an email to betterbuildingssupport@erg.com with "Grantee Incentives" in the subject line.

Residential Incentives	
Income-qualifying	Cincinnati, OH; Fayette County, PA; Greensboro, NC; Phoenix, AZ
incentives	
Tiered incentives	Boulder County, CO; Chicago, IL; Eagle County, CO; Los Angeles County, CA;
	New Hampshire; Omaha, NE; Portland, OR; Santa Barbara, CA; Seattle, WA,
	Wisconsin sub-grantee (Madison)
Grants	Indianapolis, IN; Missouri; Wisconsin sub-grantee (Milwaukee)
Rebates	Connecticut; Eagle County, CO; Nevada SEP; New Hampshire; Phoenix, AZ;
	Seattle, WA; SEEA sub-grantees (Atlanta, GA; Chapel Hill, NC; Charleston,
	SC; Charlottesville, VA; Decatur, GA; Hampton Roads, VA; Huntsville, AL);
	Virginia SEP; Wisconsin sub-grantee (Milwaukee)
Microloans	Boulder, CO
Forgivable loans	Camden, NJ
Other types of loans	Bedford, NY; Chicago, IL; Cincinnati, OH; Maine; Maryland; Missouri; New
	Hampshire; Philadelphia, PA; Portland, OR; Rutland, VT; Santa Barbara, CA;
	Seattle, WA; SEEA sub-grantees (Charleston, SC; Charlottesville, VA;
	Jacksonville, FL); St. Lucie, FL; University Park, MD; Wisconsin sub-grantee
	(Milwaukee)
Other incentives	Bainbridge Island, WA; Chicago, IL; Cincinnati, OH; Indianapolis, IN;
	Missouri; SEEA sub-grantee (Nashville, TN); University Park, MD;
	Washington SEP; Wisconsin sub-grantees (Madison, Milwaukee)
Commercial Incentives	
Loans	Camden, NJ; Lowell; MA; Maryland; Michigan; Michigan SEP; New
	Hampshire; Philadelphia, PA; Phoenix, AZ; SEEA sub-grantees (Carrboro, NC;
	Charlottesville, VA; Jacksonville, FL; U.S. Virgin Islands); St. Lucie, FL;
	Wisconsin sub-grantee (Madison)
Rebates	Eagle County, CO; Lowell, MA; Phoenix, AZ; SEEA sub-grantee
	(Charlottesville, VA)
Other incentives	Chicago, IL; Indianapolis, IN; Michigan; New Hampshire
Contractor Incentives	Maine; Rutland, VT; SEEA sub-grantee (Hampton Roads, VA)
Multifamily Incentives	Boulder, CO; Chicago, IL; Maryland; Phoenix, AZ
Renewable Incentives	
Solar PV	Boulder, CO

Please note: We did not consider assessment rebates when completing this research.



Residential Incentives

Income-qualifying incentives

- 1. **Cincinnati, OH:** Offers a variety of incentives specifically for low-income homeowners. For more information: www.greatercea.org/content/low-income-providers
- 2. **Fayette County, PA:** Level of assistance depends on income levels. For more information: www.energysmartyes.com/home/rebates-financing
- 3. **Greensboro, NC:** Information about household incomes is used to determine if homeowners qualify for a grant that would provide \$2,000 worth of energy upgrades designed to lower energy costs by 15%. A formula determines who qualifies for what facet of the program, but essentially lower income homeowners will qualify for the grant program, while those with higher incomes can receive a rebate on their energy assessment and other incentives. For more information: www.greensboro-nc.gov/index.aspx?page=36&recordid=1520
- 4. **Phoenix, AZ:** Energize Phoenix offers a grant program for single-family detached low-to moderate-income homeowners along the Energize Phoenix Corridor that meet specific income requirements (annual gross income of approximately less than \$89,000 per family of four). The Energy Assist Program provides a grant for 60% of eligible energy efficiency costs with 40% provided by the homeowner. For more information: www.energizephx.com/programs/energize-phoenix-residential-programs/

Tiered incentives

- 1. **Boulder County, CO:** Rebate amounts vary based on project size. For more information: www.energysmartyes.com/home/rebates-financing
- 2. **Chicago, IL:** The Rockford Residential Retrofit Rebate Program offers \$1,000 for 15-20% energy efficiency savings; \$1,200 for 21-29%; \$2,000 for 30% or higher. For more information: http://energyimpactillinois.org/incentives/rockford-residential-rebate-program/
- 3. **Eagle County, CO:** Offers a \$1,000 rebate for installation of a 92% efficient heating system or implementation of upgrades resulting in a 20% energy reduction. Also offers a \$200 intermediate rebate for improvements including air sealing and insulation, water heating, and doors and windows. For more information: http://energysmartcolorado.com/?page_id=48
- 4. **Los Angeles County, CA:** Incentives vary based on the upgrades completed. For more information: https://energyupgradeca.org/county/los_angeles/flexpath_overview
- 5. Madison, WI (Wisconsin sub-grantee): Offers tiered incentives based on energy efficiency savings: \$1,000 for 15-24% savings; \$1,500 for 25-29% savings; and \$2,000 for 30% or more savings. For more information: http://cityofmadison.com/greenMadison/residents/financing.cfm
- 6. **New Hampshire:** If homeowners undertake an energy upgrade project, they can qualify for additional rebates depending on how much energy is projected to be saved:
 - An additional \$750 for a project that is estimated to get 30% or more energy savings
 - An additional \$500 for a project that is estimated to get 20-29% energy savings
 - An additional \$250 for a project that is estimated to get 15-19% energy savings

For more information: www.betterbuildingsnh.com/index.php?page=residential-rebate



- 7. **Omaha, NE:** Provides a \$1,000 incentive for the first 15% of energy savings produced by making the recommended energy upgrades. For each percentage point over 15%, the homeowner earns an additional \$100. For more information: http://reenergizeprogram.org/residents/financial-prequalification/
- 8. **Portland, OR:** Offers rebates that are applied directly to home energy assessments and energy upgrades. Rebate amounts are tiered based on the expected energy savings and local government rebates might also apply. For more information:

 www.cleanenergyworksoregon.org/rebates-financing/ and

 www.cleanenergyworksoregon.org/local-government-rebates/
- 9. **Santa Barbara, CA:** Offers tiered rebates based on the types of upgrades and energy savings. For more information: www.empowersbc.org/about-program/eligible-projects
- 10. **Seattle, WA:** Provides tiered incentives based on the amount of energy savings achieved. For more information: www.communitypowerworks.org/for-home/energy-incentives-home/

Grants

- Indianapolis, IN: The Near East Side Neighborhood Sweeps program offers up to \$1,500 in free energy improvements for low income residents, and includes both renters and owners for houses and up to four-unit rental properties. For more information: www.neareastsidesweeps.com/
- 2. **Milwaukee, WI (Wisconsin sub-grantee):** \$1,000 grant to fix eligible health and safety issues, including electrical upgrades and removal of asbestos, vermiculite, or an oil tank. To receive the grant, homeowners must also complete the recommended energy efficiency improvements. For more information: www.smartenergypays.com/
- 3. **Missouri:** Up to \$12,000 of cost-share is available per farm (not to exceed 75% of the total retrofit project costs) that can be split between energy upgrades for both the home and the farm. Projected energy savings from the installed upgrades must provide at least a 15% energy savings. For more information: http://moagenergysavings.com/index.php/benefits/

Rebates

- 1. Atlanta, GA (SEEA sub-grantee): The SHINE Gold program offers rebates to homeowners for improvement projects that target how the entire house system uses energy. Homeowners can receive a 25% rebate (up to \$2,000) on the cost of qualifying energy efficiency upgrades, including sealing leaky heating and air ducts, upgrading attic insulation, and caulking, weather-stripping, and window replacement. The SHINE Silver program offers a rebate of up to \$1,500 on the purchase and installation of an ENERGY STAR® certified high efficiency hot water heater that provides a minimum energy savings of 15% vs. conventional water heaters. For more information: www.seeawise.org/cities/atlanta-ga
- 2. **Chapel Hill, NC (SEEA sub-grantee):** The program will pay either 20% or 40% of the cost of specific improvement measures as identified on the qualifying list. For more information and to see the list of qualifying upgrades: www.townofchapelhill.org/index.aspx?page=1666



- 3. **Charleston, SC (SEEA sub-grantee):** The program offers up to \$1000 in Energy Cash incentives on completed home energy improvements. Receive \$500 in Energy Cash on completed home energy improvements that achieve a minimum of 15% energy reduction and an extra \$500 in Bonus Energy Cash on completed home energy improvements that achieve a minimum of 20% energy reduction. Energy Cash incentives can be combined with local utility incentives to further reduce the costs of improvements. For more information: www.charlestonwise.org/rebates.php
- 4. **Charlottesville, VA (SEEA sub-grantee):** Provides a variety of cash rebates to homeowners. For more information: www.leap-va.org/information/incentives
- 5. **Connecticut:** Several rebates available, including significant incentives for insulation upgrades and rebates on qualifying air conditioning units and some appliances. For more information: http://ctenergychallenge.com/energy-resource-center/useful-websites
- 6. **Decatur, GA (SEEA sub-grantee):** Georgia Power offers residents up to \$2,200 in rebates based on the energy savings they achieve. In addition, DecaturWISE will award up to \$1,000 for homes achieving a 15% or greater improvement in energy savings. For more information: www.decaturga.com/index.aspx?page=595
- Eagle County, CO: Offers a variety of rebates to homeowners. For more information: http://energysmartcolorado.com/?page_id=583 and http://energysmartcolorado.com/?page_id=48
- 8. **Hampton Roads, VA (SEEA sub-grantee):** The program subsidizes 25% of the cost of air sealing, duct sealing, and insulation, up to \$2,500; 5% of the cost of Energy Star mechanical systems, doors, windows, and lighting, up to \$1,500; plus other energy efficiency upgrades. For more information:
 - www.nextstepva.org/index.php?option=com content&view=article&id=33<emid=32
- 9. **Huntsville, AL (SEEA sub-grantee):** Provides up to \$400 in rebate coupons to homeowners who select efficiency measures that result in an energy savings of 20% or more and offers \$350 if all recommended improvements are implemented at once. For more information: http://seeawise.org/cities/huntsville-al
- Milwaukee, WI (Wisconsin sub-grantee): Offers a variety of rebates to homeowners. For more information: http://city.milwaukee.gov/ImageLibrary/Groups/cityMe2/PDF/Me2-2012IncentivesFlyer.pdf
- 11. **Nevada SEP:** After upgrades are completed, homeowners receive an assessment to ensure the 20% energy efficiency upgrades are achieved along with a quality assurance evaluation by a third party. Upon validation that the 20% is achieved, the homeowner receives a 20% rebate of up to \$1,000 on the initial investment of at least \$2,000. For more information: http://energy.state.nv.us/energy-efficiency/nri-initiative.html
- 12. **New Hampshire: Nashua** Residents who obtain an energy evaluation from a qualified energy professional and move ahead with an upgrade project resulting in 15% energy savings receive \$500 toward the completion of the project. For more information: www.betterbuildingsnh.com/index.php?page=incentives-2



- 13. **New Hampshire: Plymouth** Residents who obtain an energy evaluation from a qualified energy professional and move ahead with an upgrade project receive \$1,000 toward the completion of the project. For more information:

 www.betterbuildingsnh.com/index.php?page=incentives
- 14. **Phoenix, AZ:** Residential Rebate Match Program—Depending on the housing type, the program provides a matching rebate for various energy efficiency projects, including heating and cooling system upgrades, duct leakage repair, air leaks and sealing, attic insulation, shade screens, and solar water heater upgrades. Energize Phoenix leverages existing APS (utility company) rebate programs such as Home Performance with ENERGY STAR, Solar and Renewable Energy, Duct Test and Repair, and Residential AC Rebate Program. For more information: http://www.energizephx.com/programs/energize-phoenix-residential-programs/
- 15. **Seattle, WA:** Provides rebates specific to the types of energy efficiency measures implemented. For more information: www.communitypowerworks.org/for-home/energy-incentives-home/
- 16. **Virginia SEP:** Rebates are calculated at 20% of the documented cost of the following eligible project items, up to \$595 per residential property address: oil furnace; gas, propane, or oil hot water boiler; insulation and air sealing; replacement windows and exterior doors; or storm doors. For more information: www.dmme.virginia.gov/DE/ARRA-Public/HomeEfficiency.shtml

Homeowner loans

Microloans

1. **Boulder, CO:** To help pay for upgrades, EnergySmart offers special low-interest "microloans" of \$500-\$5000. The 2.5% interest rate on these loans covers administrative costs only. For more information: www.energysmartyes.com/files/EnergySmart Microloan FAQ 5 23.pdf

Forgivable loans

Camden, NJ: Offers forgivable loans of up to \$16,000 to eligible Camden City homeowners to
fund essential home repairs to make homes safer and more energy efficient. If the homeowner
owns and lives in the home for 10 years after receiving the loan, they don't have to pay anything
back. A portion of the loan amount will be forgiven every year until the lien is satisfied. For more
information: http://camdenpowerresidential.weebly.com/

Other types of loans

- 1. **Bedford, NY:** Loans available through Home Performance with Energy Star. For more information: http://energizeny.org/page/details_financing
- 2. **Charleston, SC (SEEA sub-grantee):** CharlestonWISE provides Energy Saver Loans from \$1,500 \$15,000 at 7.99% APR to qualified applicants. Loans are made for energy saving measures and can be repaid in 3, 5, or 10 year terms. For more information: www.charlestonwise.org/rebates.php
- 3. **Charlottesville, VA (SEEA sub-grantee):** University of Virginia Community Credit Union, a local non-profit financial cooperative, has partnered with LEAP to provide the PowerSaver Loan



- Program, available to LEAP customers for Home Performance with ENERGY STAR and Better Basics retrofits. For more information: http://leap-va.org/powersaverloans
- 4. **Chicago, IL:** Provides residential loan options for homeowners. For more information: http://energyimpactillinois.org/residential/energy_impact_loan/
- 5. **Cincinnati, OH:** Offers a variety of residential loan options. For more information: www.greatercea.org/energy-efficiency-financing
- 6. **Jacksonville, FL (SEEA sub-grantee):** Partners with local financial institutions to help lower the upfront costs for and provide low-interest financing on specific residential upgrades. Upgrades must achieve 15% or more reduction in their energy use. For more information: http://seeawise.org/cities/jacksonville-fl
- Maine: Variety of loans available, including PACE Subordinate loans and PowerSaver loans.
 Micro loans are also under consideration. For more information: www.efficiencymaine.com/
- 8. **Maryland:** Offers two types of loans: Be SMART Home ENERGY STAR and Be SMART Home Complete and provides up to \$15,000 in financing for eligible homeowners. For more information: www.mdhousing.org/Website/Programs/BeSmart/Home.aspx
- 9. **Milwaukee, WI (Wisconsin sub-grantee):** Upgrades can be financed through Summit Credit Union. For more information: www.smartenergypays.com/
- 10. **Missouri:** Interest Buy Down The Missouri Agricultural and Small Business Development Authority (MASBDA) will pay interest due on loans for the implementation of energy-saving technologies. For more information: http://moagenergysavings.com/index.php/benefits/
- 11. **New Hampshire:** National Grid and Public Service of New Hampshire Home Performance with Energy Star (HPwES) customers in Berlin and Nashua have access to 1% loans from participating local banks. Financing can also cover additional energy measures that are not eligible for utility rebates. Examples of additional expenses the 1% loan can be applied to include ENERGY STAR appliances; ENERGY STAR windows; pellet conversions; solar-thermal hot water; and health and safety repairs. For more information: www.betterbuildingsnh.com/index.php?page=hpwes
- 12. **Philadelphia, PA:** Homeowner loans are made through a lending partner—Keystone HELP—and currently start as low as 0.99%, with additional tax credits and rebates available. Loans are available for both whole-house and targeted energy improvements. For more information: http://energyworksnow.com/for-your-home/ and http://keystonehelp.com/apply/application.php
- 13. **Portland, OR:** Provides a variety of loan options to residents throughout the area. For more information: www.cleanenergyworksoregon.org/rebates-financing/
- 14. **Rutland, VT:** Provides loans to homeowners up to \$15,000 with a fixed rate of 4.99%. Financial incentives received by borrower from Efficiency Vermont will be applied to principle loan balance. For more information: http://heatsquad.org/financing/application-checklist/
- 15. **Santa Barbara, CA:** emPowerSBC has teamed up with two financial institutions—CoastHills Federal Credit Union and Ventura County Credit Union—to provide loans to homeowners. Interest rates start at 5.9%. For more information: www.empowersbc.org/



- 16. **Seattle, WA:** Offers 100% financing with no money down and on-bill repayment. For more information: www.communitypowerworks.org/for-home/financing-home/
- 17. **St. Lucie, FL:** Offers loans with low interest rates and flexible terms to homeowners. For more information: http://cleanenergyloanprogram.org/
- 18. **University Park, MD:** Several financing options are available to homeowners. For more information: www.mystep-up.org/phase-3-improve

Other incentives

- 1. Bainbridge Island, WA
 - \$400 if homeowner installs two qualifying improvements recommended by their energy advisor. For more information:
 http://positiveenergybi.org/repowerbainbridge/home/savingenergy and http://positiveenergybi.org/sites/default/files/RePower Rewards Details.pdf
 - Also offers a variety of other incentives to homeowners. For more information: http://positiveenergybi.org/sites/default/files/RePower Incentive Grid.pdf
- 2. **Chicago, IL:** Provides a variety of incentives for homeowners. For more information: http://energyimpactillinois.org/waystosave/residential/
- 3. **Cincinnati, OH:** Offers a variety of incentives for homeowners. For more information: www.greatercea.org/energy-efficiency-incentives
- 4. **Indianapolis, IN:** Residents in the Near Eastside are eligible for up to \$1,500 in free energy upgrades and discounts on Energy Star appliances. For more information: www.neareastsidesweeps.com/
- 5. **Madison, WI (Wisconsin sub-grantee):** Offers a variety of incentives for homeowners. For more information: www.cityofmadison.com/greenMadison/residents/financing.cfm
- 6. **Milwaukee, WI (Wisconsin sub-grantee):** Offers special pricing on ENERGY STAR appliances from Sears Commercial. For more information: www.smartenergypays.com/
- 7. **Missouri:** Cash Down Payment Farmers may elect to receive the same dollar amount as the interest buy down amount as cash down payment instead. If the farmer elects to receive the cash down payment then the interest rate will be at the bank's normal interest rate. For more information: http://moagenergysavings.com/index.php/benefits/
- 8. **Nashville, TN (SEEA sub-grantee):** A variety of incentives are available to homeowners. For more information: http://seeawise.org/cities/nashville-tn
- 9. **University Park, MD:** Each participant will receive up to \$400 to cover the net cost (after other available incentives/rebates/credits are applied) for making energy efficiency improvements recommended in their assessment report. Participants who are not eligible for the Pepco Program will receive from STEP-UP financial incentives equivalent to those provided by the Pepco Program. For more information: www.mystep-up.org/phase-3-improve
- 10. **Washington SEP:** Offers a wide variety of incentives to homeowners. For more information: www.repowerkitsap.org/RePower Incentive Grid.pdf



Commercial Incentives

Loans

- 1. **Camden, NJ:** Based on scope of work and project budget, qualified business and commercial property owners may be eligible for a variety of program benefits, including:
 - Up to \$50,000 in energy-efficient upgrade incentives from New Jersey's Clean Energy Program's Direct Install program.
 - Up to \$25,000 in façade improvement grants from the Camden Urban Enterprise Zone.
 - Low-interest commercial loans provided by New Jersey Community Capital (NJCC).
 Camden POWER Commercial loans are priced at fixed rates between 4.0% and 5.0% with loan terms of five to seven years and can be combined with other NJCC project financing.

For more information: http://camdenpowercommercial.weebly.com/program-services.html

- 2. **Carrboro, NC (SEEA sub-grantee):** The Energy Efficiency Revolving Loan Fund offers up to 10 year loans at 3% interest rate with a minimum loan amount of \$1,500 secured with a note on equipment. For more information: http://seeawise.org/cities/carrboro-nc
- 3. **Charlottesville, VA (SEEA sub-grantee):** Provides loan options for commercial property owners. For more information: www.leap-va.org/commercial
- 4. **Jacksonville, FL (SEEA sub-grantee):** Partners with local financial institutions to help lower the upfront costs and provide low-interest financing on specific business energy upgrades. Upgrades must achieve 15% or more reduction in their energy use. For more information: http://seeawise.org/cities/jacksonville-fl
- 5. Lowell, MA: Can qualify for \$500,000 for completing a BRIGHT BLEU Project, which includes new boilers, insulation, lighting, air sealing, and other energy efficiency upgrades to commercial or multi-family properties located in Lowell's Downtown Historic District. BRIGHT BLEU Projects must achieve a whole building energy use reduction of at least 15%. For more information: www.lowellma.gov/depts/dpd/projects/better-buildings/grant-loanprogram
- 6. Madison, WI (Wisconsin sub-grantee):
 - Smart Business Financing provides low interest, no-money-down loans for energy-efficiency projects up to \$20,000 through partnership with Summit Credit Union.
 - Smart Security Financing—provides collateral on behalf of businesses implementing energy-efficiency projects up to \$250,000 and allows for no-money-down financing and reduced risk to lenders. For more information: www.cityofmadison.com/greenMadison/business/
- 7. **Maryland:** Loans up to \$50,000 for upgrading of energy-efficient appliances, heating and cooling systems, programmable thermostats, ceiling fans, insulation, windows and doors, or any eligible use. Loan term up to 5 years and rate not to exceed 5%. Loans exceeding \$50,000 are also available for energy efficiency optimization projects with a focus on energy cost saving measures for buildings exceeding 6,000 sq. ft. or extensive energy efficient retrofits. For more information: www.mdhousing.org/Website/Programs/BeSmart/Business.aspx



- 8. **Michigan:** The Green Fund will offer loans to cover 40% of eligible project costs, up to the maximum assistance of \$100,000 per project. For more information: www.betterbuildingsformichigan.org/
- 9. **Michigan SEP:** Loans are available in the amounts of \$10,000–\$150,000 with a fixed APR of 1.99% for projects achieving 20% energy savings or more. For more information: www.michigansaves.org/
- 10. **New Hampshire:** Offers financing options in cooperation with local community banks. For more information: www.betterbuildingsnh.com/index.php?page=financial-products-2
- 11. **Philadelphia, PA:** Available financing includes construction loans, term loans, and lease financing for amounts ranging from \$100,000 to \$1,000,000 or more for projects resulting in a 25% reduction in energy consumption. Eligible borrowers include commercial, nonprofit, government, multifamily residential, and industrial entities throughout the Greater Philadelphia region. For more information: http://energyworksnow.com/for-your-business/
- 12. **Phoenix, AZ:** Energize Phoenix offers financing to help pay for energy-saving projects for businesses located within the Energize Phoenix corridor. Energize Phoenix Business Finance program, a partnership of the city of Phoenix and National Bank of Arizona (NB|AZ), is designed to assist with the costs of energy efficiency improvements not paid for by rebates. For more information: www.energizephx.com/programs/financing-2/
- 13. **St. Lucie, FL:** Offers loans with low interest rates and flexible terms to businesses. For more information: http://cleanenergyloanprogram.org/
- 14. **U.S. Virgin Islands (SEEA sub-grantee):** Successful applicants will be eligible for a 40% rebate against the total cost of any project resulting in 15% utility savings or better. For more information: www.seeawise.org/cities/us-virgin-islands

Rebates

- 1. **Charlottesville, VA (SEEA sub-grantee):** Provides cash rebates up to \$25,000 for commercial building owners. For more information: www.leap-va.org/commercial
- 2. **Eagle County, CO:** Offers a variety of rebates for commercial building owners. For more information: http://energysmartcolorado.com/?page_id=608
- 3. **Lowell, MA:** Direct install rebate—Buildings in the Downtown Lowell Historic District can get a rebate if they have National Grid conduct an energy assessment and install the recommended energy efficiency upgrades. The rebate will only be given to projects that have a predicted total building energy savings plan of 15% or greater. The rebate can be up to \$1,500 and will help pay the remaining 30% of the equipment costs. For more information:

 www.lowellma.gov/depts/dpd/projects/better-buildings/direct-install
- 4. **Phoenix, AZ:** Offers incentives to help pay for energy-saving projects for businesses located in the Energize Phoenix corridor. The program leverages the APS Solutions for Business rebate program by providing a matching rebate (not to exceed 100% of incremental cost) for energy efficiency projects. For more information: www.energizephx.com/



Other incentives

- 1. **Chicago, IL:** A variety of incentives and loans are available for commercial properties. More information is available at http://energyimpactillinois.org/waystosave/business/
- 2. **Indianapolis, IN:** Businesses in the Near Eastside may take advantage of the free energy upgrades available through this program. Up to \$2,000 will go toward improving the energy efficiency of businesses, including not-for-profits and local businesses. For more information: www.neareastsidesweeps.com/program-overview/#business
- 3. **Michigan:** The SmartBuildings grant is an incentive that can leverage other private and public sources of funding at a 5:1 ratio up to the maximum assistance of \$100,000 per project. For more information: www.betterbuildingsformichigan.org/
- 4. **New Hampshire:** Specific incentives for retailers through the Retail Merchants Association of New Hampshire (RMANH). RMANH will pay for 50% of the cost for the energy analysis. BetterBuildings New Hampshire with help pay an additional 25% of the cost for your analysis or an additional 50% (minus \$500 co-pay) if your company moves forward with the project and completes some upgrades. Once you have decided on a project, RMANH will rebate 20% of the actual project costs. For more information: www.betterbuildingsnh.com/index.php?page=rma
- 5. **New Hampshire: Plymouth** Commercial building owners who obtain an energy analysis from a qualified energy professional and move ahead with an upgrade project receive \$1,000 toward the completion of the project. For more information:

 www.betterbuildingsnh.com/index.php?page=incentives
- 6. **New Hampshire: Nashua** Commercial building owners who obtain an energy analysis from a qualified energy professional and move ahead with an upgrade project receive \$500 toward the completion of the project. For more information:

 www.betterbuildingsnh.com/index.php?page=incentives-2

Contractor Incentives

- 1. **Hampton Roads, VA (SEEA sub-grantee):** Offers training incentives to contractors and energy evaluation experts who wish to join the program and participate in the growing energy efficiency industry. For more information: http://seeawise.org/cities/hampton-roads-va
- 2. **Maine:** Several incentives available for contractors, including reporting fees and training. For more information: www.efficiencymaine.com/
- 3. **Rutland, VT:** Provides loans to contractors to purchase equipment and/or vehicles needed to deliver the program products and/or services. For more information: http://heatsquad.org/

Multifamily Incentives

- 1. **Boulder, CO:** Provides incentives for multifamily buildings with 5+ units. For more information: www.energysmartyes.com/home/rebates-financing
- 2. **Boulder, CO:** Provides multifamily SmartRegs incentives. For more information: www.energysmartyes.com/home/smartregs



- 3. **Chicago, IL:** Variety of incentives and loan options for multifamily buildings. For more information: http://energyimpactillinois.org/waystosave/multi/
- 4. Maryland: Program funds will be used to make direct loans for the purchase and installation of equipment and materials for energy efficiency measures at existing multifamily rental properties. For more information:
 - www.mdhousing.org/Website/Programs/BeSmart/Multifamily.aspx
- 5. **Phoenix, AZ:** Provides a conditional grant of up to \$3,000 per unit for multifamily apartment complexes where 67% of the tenants have incomes at 400% or below poverty level based on federal Health and Human Services Department income guidelines. For more information: http://www.energizephx.com/multi-family/

Renewable Incentives

Solar PV

1. **Boulder, CO:** \$500 available, after reaching 15% savings through efficiency upgrades completed through EnergySmart. For more information: www.energysmartyes.com/home/rebates-financing