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	Capacity, Load, & Design Calculation Tools						
	Target	Туре	Features	Benefits			
	Audience				Capability	<b>Example Products</b>	
ACCA Manual Software	Contractors (HVAC Designers)	Software, cloud, and web based load calculators for HVAC designers to generate Manual J reports.		Engineered solution to system design may ensure the most comfortable and energy efficient equipment selection.	Load Calculation	Wrightsoft	
Sizing Apps	Contractors	Tablet and smart phone apps designed to provide speedy load calculations.	iOS and Android apps that are designed to perform quick load and capacity sizing calculations in sizing HVAC equipment.			HVAC Buddy, HVAC Quick Load	

	24/7 Hardware and Sensors							
	Target Audience	Туре	Features	Benefits	Capability	Examples		
After Market Onboard Sensors and Monitoring	Consumers, Contractors	Monitoring system (10 add- on sensors) installed by a qualified HVAC technician and tracked via Cloud.	Sensors send data when HVAC system is turned on and can remotely monitor component problems and enable contractors to proactively address issues (when an alert is generated) before the issue results in a system fault or failure.	for a proactive approach to addressing system faults and failures and can help optimize system	HVAC System Analysis, Long Term Monitoring	Comfort Guard		
OEM Onboard Sensors and Monitoring	Consumers, Contractors	Monitoring system built into equipment.	*	transaction cost of repairs.	Long Term Monitoring	York Affinity, Trand Nexia		
			24/7 SAAS Data Analytics an	d Firmware				
Service (SAAS)	,	monitors HVAC systems for optimization and demand	Software solution that aggregates data to determine if there is a fault with an HVAC system. It also connects with smart thermostats (to minimize energy consumption) and can provide demand response integration.	Integrates HVAC performance monitoring and smart thermostat control for enhanced demand response capabilities.	Smart Controls	Eco Factor		
Thermostats		An intelligent Wi-Fi enabled thermostat that automatically adjusts heating and cooling temperature settings for optimal performance.	Common features include: learning occupant habits and preferences to automate schedule; providing HVAC energy use data and derived insights/feedback to occupants; and remote control access through Wi-Fi and smart devices.	Leverage analytical algorithms and pattern recognition (and connect with many emerging IoT devices) to provide convenience, comfort, insight, control, as well as opportunities to manage the reliability and efficiency of a home's heating and cooling remotely through a smartphone.	Smart Controls	Nest, Cor, Ecobee		
Thermostats	,	A Wi-Fi enabled thermostat that gives users remote access to control their heating and cooling (and fan) settings.	Programmable thermostat with remote access capabilities through Wi-Fi and smart devices. Limited capability to send automated notifications via a phone app when conditions migrate outside of normal ranges.	Ability to remotely monitor and adjust a home's heating and cooling temperature. May provide opportunities for optimizing the energy efficiency of a home's HVAC system.	Smart Controls	Sensi		
	Consumers, Contractors	device to continually monitor and measure aspects of IAQ, and data log those measurements over a	The range of measurements varies, but typically include measuring PM10, PM2.5, total VOCs, CO2, temperature, and humidity (none yet measure CO). Some models are IoT and thermostat ready (that is, can be configured to turn on the fan of an HVAC system to filter air when the device measures poor IAQ).	Monitoring tool that provides insight into a home's IAQ. Some models connect with emerging IoT devices and may provide a path to a proactive and streamlined approach to improving IAQ.	Indoor Air Quality Monitoring	Foobot, Awair		

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		Hand Tools & System Analysis								
		Target	Туре	Features	Benefits					
		Audience				Capability	Example Products			
	System Analysis	Contractors,	Intelligent digital and	Wireless measurement tool that leverages mobile	Wireless measurements (of temperatures and	Smart Service Tool	iManifold, HG3			
	Hardware	Utilities		phone capabilities to measure data points in real-	pressures) streamline the process for gathering					
				time for fault analysis and offer improvement	system diagnostics. System performance					
			extended system analysis	solutions on system performance.	calculations and analytics streamline and enhance					
			and integrate with smart		in-field improvement solutions. And, smart phone					
			phones.		integration (through an app) further leverages					
					wireless capabilities to streamline data reporting					
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Ver	Refrigeration:	Contractors	Digital manifold.	Leverages digital technology to determine	Streamlined and more accurate approach to	Smart Service Tool	Testo, Fieldpiece			
∞ ∞	Digital Gauges & Manifolds			superheat and sub-cooling and record measurements over time. There are many models	charging a refrigeration system directly by superheat or sub-cooling. With built-in					
Ę	ivianiioius			on the market, with more continually being	temperature and pressure charts, eliminates the					
sioi				developed.	need to manually read a dial and then calculate					
Commissioning				luevelopeu.	superheat or sub-cooling, which can reduce					
Ē					refrigerant charging errors and cause system					
ŭ					performance issues.					
					performance issues.					
	Airflow Tools	Contractors	Tools to measure airflow	There are various tools in the market, each with	Accurately quantifies total system airflow in a	Airflow Direct	True FlowPlate			
			directly or indirectly.	different features and technical capabilities, but	single measurement.	Measurement				
				the purpose of each is to measure airflow.						
	System Analysis	Utilities,	Software platform that	Most act as a repository for capturing field data	Typically these serve as a quality assurance	Extended Analysis	HVAC Save,			
	Software	Contractors	verifies system	input by the user and then calculates system	documentation system to capture diagnostics and		CheckMe!			
			performance.	performance.	system performance.					

	In-Field Duct Diagnostic Tools					
	Target Audience	Туре	Features	Benefits	Capability	Example Products
System Analysis	Utilities, Contractors	verifies duct contribution to	Most function as a repository for capturing field data input by hand and then calculates system performance metrics.	Typically used as a quality assurance documentation system to capture diagnostics and total system performance.	Distribution System Analysis	HVAC Save, CheckMe!, ComfortMaxx
Airflow Tools	Contractors	ducts and aid in the diagnosis of duct issues.	Tools that measure (and quantify) delivery temperatures and airflows to assist in locating problem duct runs and guide "test and balance" processes.	Ensures comfort and system efficiency; tools that directly measure airflow and/or duct leakage further enable a field technician interpret system performance and efficiency.	Airflow Direct Measurement	Capture Hood, Vane Anemometer