

## Your 2016 Q4 HPwES Scorecard

### Jon Doe Home Performance:

Your company is currently  
Ranked

**6<sup>th</sup> / 39**

	Measure	Scope	Survey	Overall	Total
<b>Your Company</b>	<b>3.00</b>	<b>3.00</b>	<b>9.50</b>	<b>9.75</b>	<b>9.76</b>
Top Company	2.98	3.00	9.93	9.94	9.98
Bottom company	1.92	3.00	5.00	6.06	NA

**Achievement rate - 148%**

## **Q4 Scorecards:**

This is the final scorecard for 2016. These scores are considered in the awarding of the Top 5 Contractors of the year for 2017.

1. These scores are based on the FSL scores for the last 4 quarters only. (Jan 1<sup>st</sup> – Dec. 16<sup>th</sup> 2016).
2. In order to qualify for Contractor Of the Year, you must have had a minimum of 10 retrofits, and 5 inspections in the last 4 quarters. For every 10 retrofits completed in the last 4 quarters, an additional 0.01 points is added to your overall score. Once the adjusted scores were tabulated ties were broken by adding 0.01 points to the company with more retrofits.

The Total Score column is your FSL overall score with the above factors added in.

If you had less than 10 retrofits, or 5 inspections recorded in the last 4 Quarters, you will see an NA for your ranking.

## **Achievement Rates**

As stated with the Q2 Scorecards, achievement rates do not affect your scores for 2016. I am including them when available for informative reasons. These will become more important in 2017. 100% is right on target, over 100% is exceeding expectations, and less than 100% is not producing the savings expected.

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APS